WE SET THE TONE
ELIMINATING EVERYDAY SEXISM
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Johnson & Johnson
Dear Colleague,

The Male Champions of Change (MCC) aim to achieve progress on gender equality issues in organisations and communities. We work together to identify approaches towards this end, put them into practice, and share those that are successful.

In dealing with the barriers to gender equality, we need to be open to all the forces at play. It’s not all about policies and initiatives. Behaviour is also a big part of it. What are the norms and relationships that we would like to see in our organisations? Are some of the barriers to do with how we work together and interact every day? Most certainly they are.

We would all like to think that we have an environment that is respectful and inclusive, that gender is never a limiting factor, and when issues arise people feel at ease to talk about them. The reality is there is an undercurrent of behaviour that perceives and treats women differently. It often masquerades as a joke. So common in some organisations, this behaviour has become an accepted part of navigating workplace dynamics.

Everyday sexism affects everyone, but more frequently and to a greater extent, women. And gender is non binary. Gender expression and gender identity influence people’s experiences of everyday sexism. Men also experience problems with outdated male norms and stereotypes.

With this in mind, we committed to understand more and take action to address the most prevalent forms of everyday sexism. Is everyday sexism just thoughtless banter? Is it real? Does it reflect views about the roles of women and men at home and at work? Does it matter? Some say it seems to be ‘all about women these days’.

Unless we tackle everyday sexism, the best policies and initiatives aimed to achieve gender equality will not deliver the progress we require – there will be a limiting behavioural force holding people back.

We are not raising this because it is ‘on trend’. We are raising it because it genuinely matters. It exists in every organisation, industry and sector. We care because our organisations are paying a price for everyday sexism and it is taking a personal toll on our people.

We need to lead on this because speaking out about everyday sexism can have consequences for reputations, relationships and careers. No-one wants to be the person who can’t take a joke. Anyone who calls it out risks an accusation of ‘political correctness gone mad’.

As leaders, we know that we set the tone in our organisations and we can take a stand to eliminate everyday sexism in our workplaces.

In this letter, we share some of our efforts to understand and tackle everyday sexism. We invite you to consider your leadership on this issue in your own organisation.
What is everyday sexism?

It occurs as the name suggests, in both the formal and casual interactions between people. It happens in daily life. It happens frequently in workplaces.

They are sometimes the little things, said or done in a moment, that play into stereotypes of gender. Perceived as too small to make a fuss about, we let it pass. At other times there is no question that it oversteps the mark.

In our contexts, everyday sexism also comes into play at critical decision points affecting the progress and careers of women and men, influencing who to appoint, develop, sponsor, reward or promote.

Everyday sexism is frequently invisible, and often accepted. Because it is hard to speak up when it occurs, it continues unchecked.

In examining this topic we have learned that context, culture, generational differences and norms are among some of the factors that underpin everyday sexism.

Most people do not want to be accused, let alone guilty of sexist behaviour. Yet often, well-intentioned words, actions and decisions are not received that way. Worse, they can be outright offensive.

We hope this report encourages an open and respectful conversation about everyday sexism, with the goal of creating fairer, more positive and inclusive organisational environments for all.

Building on the work of others, to understand everyday sexism in the workplace we undertook to learn more. In conjunction with QUT Business School, we developed an everyday sexism survey. Piloted with 875 women and men in Toll and Incitec Pivot head office & remote sites, this surfaced the types and frequency of everyday sexism in our workplaces. The 2015 Victorian Equal Opportunity and Human Rights Commission (VEOHRC) Independent Review into sex discrimination and sexual harassment, including predatory behavior in Victoria Police, involving 4887 members, highlighted the cumulative harm of everyday sexism. Employee forums held with over 150 employees at Toll, Medibank and Incitec Pivot surfaced individual stories of everyday sexism and action we can take that would make a difference. Combined, this has informed our insights and recommendations.
Why should you care?

**BECAUSE YOUR PEOPLE CARE:**

Our employees have been very clear - both women and men experience everyday sexism in various forms in our workplaces and they think it is time we eliminated it.

I want to go to work, do my job and go home to my family. I don’t want to be reluctant to go to work and be made to feel uncomfortable while I am there.

— Survey respondent

**BECAUSE IT CAUSES HARM:**

We were told the impact of everyday sexism can be significant and lasting. By not tackling it you allow it to:

- Take a personal toll on your employees’ self esteem, personal relationships and general health
- Perpetuate unhelpful and outdated gender stereotypes
- Unnecessarily impede women’s career progression
- Prevent men from participating equally in raising their families

We typically think that harm comes in the shape of big things. And we expect the little things to be of no consequence. Yet the cumulative impact of ‘everyday’ experiences of workplace sexism can be as detrimental as incidents that are less frequent but more severe in nature.

— Graham Ashton, Chief Commissioner, Victoria Police

**BECAUSE IT MAKES SENSE:**

We know everyday sexism impacts people, culture and performance. Eliminating everyday sexism will enable your organisation to:

- Break down the barriers to different career pathways and opportunities for leadership for women
- Tap into the full pool of talent available
- Include diverse voices, thinking, perspectives and experience in your workplaces

We’ve seen incredible progress from welcoming women into traditionally male roles – 240 tonne truck drivers, shift superintendents, site managers and chief engineers. By tackling role stereotyping, good commercial results eventuate.

— James Fazzino, CEO Incitec Pivot

**BECAUSE YOU CAN MAKE A DIFFERENCE:**

As leaders, what we say and do sets the tone in our organisations. Our action, or inaction, can be perceived as explicit or implicit approval of everyday sexism. There can be far greater impact when leaders, and in particular men, call it out because it is unexpected and it raises standards for all.

While everyday sexism remains prevalent in our community it will be prevalent in our workplaces. As leaders we have an obligation to role model, listen, observe and act decisively to drive everyday sexism from our workplace.

— Craig Drummond, Managing Director and CEO, Medibank
Isn’t this just ‘political correctness gone mad’?

We’ve all heard this said. Often. This common response to calling out everyday sexism has become one of the most significant barriers to tackling it. Particularly when ‘getting the joke’ or ‘not rocking the boat’ is an important part of fitting in and job success.

There are consequences for relationships, reputations and careers, for those who speak up, so people stay silent, laugh it off or pretend it doesn’t bother them.

We recognise that perhaps the intent is not malicious. But we have to get better at responding to behaviour that is unhelpful and excludes people. And we need to own what we say and take full responsibility for the consequences of our words and conduct. The same goes for our silence and inaction.

The excuses we make for everyday sexism

- It’s just ‘dark humour’ – it’s how we cope
- It’s just the way it is here
- She doesn’t care
- It’s not personal
- She gives as good as she gets
- I didn’t say it to her face
- It’s just a joke
- Toughen up!
- We need resilient people
- It makes you stronger
- Stop being so sensitive
- Enough with the P.C. crap!
- He’s always been like that but he’s a good bloke
- You need to learn to take a compliment

I think we just accept it and don’t want to “ruffle feathers” by actually doing something about it. I worry I will be perceived as a troublemaker for raising it.

– Survey respondent

The impact of deflecting

- Minimises the seriousness of the comment and the effect it has
- Puts people in the uncomfortable social position of ‘not being able to handle it’, in addition to the original putdown
- Perpetuates self-fulfilling myths about gender and stereotypical gender roles

The consequences of silence and inaction

- Gives consent to what is said and done – that it is ok
- Lends support to the transgressor and leaves the individual on the receiving end to deal with it alone
- Becomes an accepted part of workplace culture
- Discourages people from raising it as an issue
What does everyday sexism look like?

We talked to women and men in our organisations about their experiences of everyday sexism. This is what they told us.

**Insults masquerading as jokes**

The most frequently encountered form of everyday sexism, experienced by women and men, consists of sexist remarks or jokes, and insulting terms based on gender.

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Make sure you wear your low-cut top to meet with that client!
You won’t want to work on that machine... you might break a fingernail!
You’ve got to let her know who wears the pants around here!
You are such a media whore! #joke #funny
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**Devaluing women’s views or voice**

Many women experience:
- men interrupting or talking over them
- men explaining things to them as if they have no prior skills or knowledge, when they do
- their views not listened to or supported until re-stated by a man

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The supplier said ‘Can I speak to the manager, love?’ referring to the man behind me. I was in fact the manager.
If I really want to get an idea up I brief my male colleague to propose it in the meeting – I don’t like it but it’s a means to an end.
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**Role stereotyping**

Assumptions are made about suitability for roles and tasks on the basis of gender.

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As the only female at the lunch meeting, I watched the men wait for me to take the plastic wrap off the sandwiches. And take the minutes.
We’ll get you to smile sweetly as guests arrive and hand out the name tags.
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We won’t rotate you to that part of the site...there is too much heavy lifting for a woman.
What does everyday sexism look like?

**Preoccupation with physical appearance**

Comments about body shape, size, physical characteristics or dress over skill and competence are frequent. This is amplified for women with a public profile or in the media.

"I couldn’t take her seriously in that presentation – did you see what she was wearing?"

"She’s mutton dressed up as lamb."

"Do not comment as I walk down the hallway about the colour of my top, my shoes, or my hairstyle. My choice of style is not for others to comment on or rate."

**Assumptions that caring & careers don’t mix**

Both women and men encounter gendered assumptions about parenting roles, with women being:

- subjected to comments that infer poor parenting for prioritising work equally with family
- questioned about their commitment to work because they work flexibly
- expected to explain why they don’t have children

Men can be discouraged from or denied access to flexible work because everyday sexism assumes caring is not a man’s role.

"When I fell pregnant with my second child I was told that was the end of my career."

"When I said I wanted to leave to pick up my kids I was asked why my wife couldn’t do it."

"It was assumed that because I had children I wouldn’t want a role that involved travel. The man who got the role instead of me also has kids."

"I was asked why I had kids, only to have a nanny raise them."

**Unwarranted gender labelling**

Women are often described as being too bossy or not assertive enough – or the flip side – too ‘emotional’ or ‘nice’.

Men can be told they are too soft and not competitive enough.

"I was told I needed to be less aggressive... to be more feminine."

"Why do I need to ‘man up’? I am a man."
What can we do about it?

Achieving gender balance will go a long way to reducing everyday sexism, but generational change and more women in leadership is only part of the solution. As leaders we know there is more we can do to eliminate everyday sexism. Here, and in our case studies to follow, we share some of the things we have tried.

<table>
<thead>
<tr>
<th>Ask yourself</th>
<th>Take action</th>
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| **Know what you are dealing with** | • Inform yourself about what everyday sexism looks like in your organisation  
• Be specific about why it matters in your organisation e.g. for customer service, safety, recruitment, morale  
• Find ways to measure your progress and impact, for example through surveys or forums. |
| Do I know what everyday sexism looks like in my organisation and the experiences of our people? | |
| Do I understand the impact it is having, especially on the women in my organisation? | |
| Do I have the facts about how this is affecting my business? | |
| Can I articulate why it is important for us to address it? | |
| **Find ways to get everyone to see it and acknowledge it** | • Involve your people in identifying the problems and solutions  
• Disrupt traditional ways of operating to change views about women’s and men’s work  
• Review how the organisation systems reinforce everyday sexism  
• Leverage your organisational influence with customers, suppliers and the community |
| Is everyday sexism readily recognised by everyone when it occurs? | |
| Do we all understand it exists and matters? | |
| How do we challenge people’s thinking about how women and men should be? | |
| Can we play a role beyond our own organisation? | |
| **Set the tone** | • Role model acceptable language and behaviour  
• Don’t personally consent by silence  
• Talk about it, and keep the conversation going  
• Make it legitimate to call it out and not let it pass  
• Take everyday action to eliminate it |
| How good am I at calling out everyday sexism when it occurs? | |
| What do I say when I witness it? | |
| How do I respond if I get it wrong and cause offence? | |
| How do I respond when I experience it myself? | |
Everyday actions for leaders

Below are some things our employees told us will make a difference - practical everyday actions we can take to eliminate everyday sexism in the workplace.

How we lead – through action or inaction – will set the tone for our organisation. And everyone is watching.

**Respond to ‘jokes’**

- Do not validate humour that is explicitly or implicitly sexist or offensive by laughing, staying silent, or making excuses.
- Call out the joke, for example, say: “What did you mean by that comment?”
- If you miss the moment to call it out, don’t let it pass - ensure both the joker and those who heard it are aware of your stance.

**Value women’s voices**

- Ensure equal share of voice at meetings you lead or attend.
- Before closing a meeting or agenda item, ensure everyone has been provided the opportunity to comment or contribute.
- Ensure all contributions/contributors to a discussion or initiative are acknowledged – beyond the most senior and/or vocal.
- Adopt the [Panel Pledge](#) to ensure high profile discussions and forums include the voices and experiences of women.

**Make role stereotyping a thing of the past**

- Ensure critical and ancillary roles at functions, meetings and in your workplace are shared equally amongst men and women, for example rotate meeting note taker and chair.
- Question assumptions about the type of work, especially physical, that men and women can and cannot do.

**Keep the focus on capability, not appearance**

- Keep conversations focused on content and capabilities, rather than physical appearance.
- Be vigilant when introducing women for example, as speakers or at meetings where comments about appearance can undermine credibility.

**Support personal choices about caring and careers**

- Check whether you are making assumptions about, or choices for women or men regarding how they value or prioritise their career.
- Ensure equal access to flexible work arrangements for women and men within your organisation.

**Challenge gender labelling**

- Recognise where gender stereotypes are being applied to assess performance or leadership capability.
- Reframe a discussion anytime an employee or candidate is assessed as ‘too’ anything – ‘too bossy’, ‘too soft’, ‘too emotional’.
- Use the [In the Eye of the Beholder report](#) to reflect on your use of merit in your decisions about people.
Organisations tackling everyday sexism

**Incitec Pivot**

Reframing the role of women in our organisation

**Context**

In an organisation as large and geographically diverse as ours, to tackle everyday sexism, we first needed to understand the variety of experiences of our people and how everyday sexism manifests in specific contexts.

We also wanted to understand how the organisation systems, in addition to individuals, reinforce everyday sexism: Are there written and/or unwritten rules in Incitec Pivot that exclude women? What are the systemic ways everyday sexism occurs?

**Problem identified**

We worked with QUT Business School to design an Everyday Sexism survey and piloted it at 3 of our sites. This told us how everyday sexism manifests, its affect and how our organisation and employees currently view and manage it. For example, we learned there was an unspoken expectation for women to take up housekeeping and secretarial tasks, at odds with their professional role.

We held forums with participants of our My Potential Leadership program and at two major sites which deepened our understanding of how everyday sexism shows up in the business system and how women perceive it holds them back.

What surfaced was an unwritten rule that enabled women to take up leadership roles in certain functions, but not in manufacturing, distribution and sales & marketing. Role and gender stereotyping and assumptions that caring and careers don’t mix influenced our ‘everyday’ decisions and were reinforced in our talent systems.

**Action taken**

- Our three pilot site teams have worked together to review the feedback from the Everyday Sexism survey and agreed ways to not let everyday sexism pass, for example by saying ‘Perhaps you haven’t thought about this before…’
- We took action to ensure ancillary tasks, such as cleaning and housekeeping are shared equally among women and men. We did this by integrating this expectation into the 5S lean manufacturing standards that guide our workplace practices.
- Across the organisation we have established meeting protocols where the role of chair and minute taker is rotated.
- As leaders, we know change starts with us. Our executive team reflected on the assumptions they were making that were limiting the progress and opportunities for women in our organisation. Those insights were helpful to challenge bias in our talent and succession planning.

**Lessons learned:**

- Ask don’t assume. First, you may not know what your people are dealing with and you may be surprised. Second, people are happy to tell you
- Leaders – particularly men – calling out other men on everyday sexism is a powerful disrupter to what has been the norm.
- Understanding and challenging everyday sexism immediately opened new pathways for women at Incitec Pivot. Although still early days for us, it has already facilitated female appointments into leadership roles in a major chemical facility, strategic engineering and distribution.

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James Fazzino, CEO Incitec Pivot
Organisations tackling everyday sexism

AGL

Finding creative ways to highlight and address everyday sexism

Context
At AGL, fostering an inclusive and respectful workplace is our priority and we are always looking for new ideas to support this. We identified the ‘Things You Don’t Say’ campaign, originally developed by Duke University in the USA, as an innovative way to stimulate awareness and discussion about the power of language to create a feeling of inclusion or exclusion in the workplace.

Problem identified
We assumed we’d be like most organisations - if you looked for it, you would find sexist language in the workplace. We discovered some common sayings that, although insulting and excluding, had become accepted workplace banter. We wanted to take a proactive and creative approach to encourage people to understand the real meaning of the words and change the way they spoke to each other.

Action taken
• With permission from the creators of the Duke University campaign, we developed our own ‘Things You Don’t Say’ campaign.
• We invited senior leaders to be campaign participants and asked them to identify everyday sayings that they no longer wanted to hear in our workplace.
• We developed a poster series which was displayed across all AGL sites over a 12 week period. Each poster featured a photograph of a senior leader and a statement of things they don’t say, for example “I don’t say ‘toughen up princess because I don’t associate gender with how tough or brave someone is” and “I don’t say ‘that’s so gay’ because sexual orientation has nothing to do with whether I like something or not”.
• The posters were complemented by a series of interviews where participants shared their personal connection with the campaign, why they selected the phrase on their poster, and how they are taking action to eliminate sexist and other exclusionary language.

Lessons learned
• Everyday sexism is about social norms, so it requires thinking outside normal corporate communications to be disruptive. Using a creative campaign can have significant cut through because it is unexpected and stimulates conversation.
• Reflecting real language ensures the campaign message resonates. Leveraging the voices and faces of well-recognised and respected senior leaders reinforced the importance of the message.
• Giving people the language and licence to have a conversation about everyday sexism promotes understanding of the impact of what is said and provides an accepted way to ask for it to stop.

When we put the throwaway lines people say centre stage we highlight the power of language to enhance or undermine inclusion at work.

– Andy Vesey, Managing Director and Chief Executive Officer, AGL
Organisations tackling everyday sexism

**Australian Football League (AFL)**

**Context**
The introduction of the AFL Women’s Competition (AFLW) in 2016 was a pivotal point in our game’s history. While women have played the game for 100 years, the journey to the national elite league has been hampered by attitudes and barriers standing in the way of full AFL participation by women players.

**Problem Identified**
Women represent almost half of our supporter base and are actively involved with AFL at a community club level. Women have always played the game, and participated at all levels - except at elite national league.

The AFL identified that, to be truly inclusive and to support the future of our game, we needed to introduce a national women’s league.

Even as the new league was announced, we still faced long held views that women wouldn’t or couldn’t deliver Australian rules football as it should be played – ie. are they tough enough, skilled enough, will they be as good as the men?

**Action Taken**
- To support the launch of AFLW, the AFL ensured that women were central to the decision making, establishing a Women’s Advisory Council, and we brought together the best female knowledge about the game, including long serving volunteers, players and administrators. As well, we invested in female led marketing, communications and branding to build a league that spoke to and about our women athletes and league in an empowered voice.
- We re-created the iconic ‘I’d like to see that’ campaign from the 1990’s, and featured prominent Australian women and our leading AFLW players to challenge stereotypes and assumptions about women playing AFL.
- We worked with our broadcasters and media partners to put women at the centre of their coverage and commentating, and we put the female athletes and their voices at the centre of our social strategy.
- Our first season of AFLW was a huge success in terms of on-field feats, fan and media engagement. Fit, healthy and strong role models for young girls emerged. We know participation in sport boosts health, self-esteem and community cohesion and we have established over 500 new junior and youth teams since the launch of AFLW.

**Lessons Learned**
- Acknowledge the history – the AFL could not have created this without the 100 years of women advocating and pushing for this change. They deserve the accolades and success, and putting ‘her story’ into the ‘history’ of the game was very important.
- Women’s voices matter – the athletes’ voice was the core to shifting attitudes and leading change.
- Strong and visible leadership from the top is critical – especially in the face of an entrenched and pervasive sporting and social paradigm that elite AFL was a men-only game.
- Everything from small missteps to major mistakes can occur. Owning them, learning from them and improving the overall system in response will help to ensure a successful and sustainable AFLW.

At AFL we still have a long way to go to create a fully inclusive game, but that should be an instigator of bold action, not an impediment.

– Gillon McLachlan, CEO, AFL
Organisations tackling everyday sexism

Victoria Police

Addressing the personal harm and professional limitations of everyday sexism

Context
Policing can be challenging work. On a daily basis, we are confronted with dangerous and traumatic incidents. Being strong, assertive and resilient is seen as essential to cope with the rigours of day-to-day police work.

There are positives and negatives of this culture, which is perceived to be stereotypical masculine. As our community becomes more diverse, we are at risk of not reflecting the community we serve and make it harder for those who don’t fit the norm to succeed in our organisation.

Problem Identified
We cannot shy away from our starting point – terrible behaviours by members of our organisation towards colleagues in the form of serious sexual harassment and predatory behaviour.

We engaged the Victorian Equal Opportunity and Human Rights Commission to conduct surveys, interviews, focus groups and site visits with nearly 5000 employees to help us understand the nature, prevalence and impact of these behaviours. Our case for change was compelling.

What also surfaced was an entrenched culture of everyday sexism. Although not always a precursor to sexual harassment, there was no question that in our case, the attitudes and behaviour that allowed everyday sexism to thrive were the same attitudes and behaviours that fuelled more serious incidents.

Although acts of everyday sexism were seen as low level incidents, it was clear that the cumulative effect of everyday sexism caused personal harm and professional limitations for women in our ranks.

Action Taken
• We developed a 3-year gender equality strategy to guide our response.
• Toolkits and professional development programs were created to support managers and supervisors to understand and lead on this issue.
• We have improved our employee data integrity and reporting to strengthen accountability and measurement of progress, for example on female representation, retention and progression.
• We have reviewed structures and processes to identify specific practices that reinforce everyday sexism, for example recruitment, management of parental leave, flexible working and promotion.
• An internal communication campaign (Stand) continues to support the strategy to raise visibility of the issues, encourage people take action and promote key messages of safety, inclusion and respect.
• Quarterly employee surveys provide ongoing feedback on our progress and impact.

Lessons Learned
• To effect real change, you must truly understand the nature and impact of everyday sexism in your own workplace. Listening and learning to individual stories makes it real.
• As leaders it is our obligation to ensure people who work in organisations are safe, respected and given every opportunity to succeed.

This has been a learning process for me as well. I can recall as a younger police officer laughing at inappropriate jokes, for not speaking up – for being a bystander.

– Graham Ashton, Chief Commissioner, Victoria Police
Our Approach

The Male Champions of Change approach is to Listen, Learn and Lead through Action. This involves listening to women peers, gender experts, and our own employees – both women and men. It means learning about existing thinking and what has and hasn’t worked.

Our approach to eliminating everyday sexism is no different. We don’t claim to have all the answers but we share where we have found some helpful resources.

To deepen our understanding of the experiences of everyday sexism in our community
The Everyday Sexism Project everydaysexism.com/

Our Watch: Change the Story https://www.youtube.com/watch?v=fLUWZvVZXw


The Australia Institute tai.org.au/content/everyday-sexism

To consider creative approaches to tackling everyday sexism
#likeagirl youtube.com/watch?v=xUQ8iWYDTs

It’s Up to You http://www.fremantlefc.com.au/video/2017-02-16/its-up-to-you

Give Nothing to Racism http://www.givenothing.co.nz/

#SharetheLoad youtube.com/watch?v=vwW0X9f0mME

I, Too am Harvard http://itooamharvard.tumblr.com/

I Too am Oxford http://itooamoxford.tumblr.com/

#CoverTheAthlete youtube.com/watch?v=Ol9VhBDKZs0

AICD for International Women’s Day 2017 youtube.com/watch?v=xZbvfg_EVOM

McKinsey & Company Unconscious bias https://www.youtube.com/watch?v=JFW2cfzevio

Duke University ‘You Don’t Say’ campaign facebook.com/youdontsaycampaign/


To draw on existing resources developed by Male Champions of Change
• It starts with us: The Leadership Shadow
• Gender Balance at Every Forum: The Panel Pledge
• In the Eye of the beholder – Avoiding the merit trap
About Male Champions of Change

The Male Champions of Change is a coalition of CEOs, Secretaries of government departments, Non-Executive Directors and Community Leaders. The Male Champions of Change believe gender equality is one of the nation’s most significant societal and economic issues.

Established in 2010, by then Australian Sex Discrimination Commissioner Elizabeth Broderick, our mission is to step up beside women to help achieve a significant and sustainable increase in the representation of women in leadership.

www.malechampionsofchange.com